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Building a Global Battery Champion

2025

#### **Disclaimer**



The following presentations as well as remarks/comments and explanations in this context contain forward-looking statements on the business development of the Volkswagen Group.

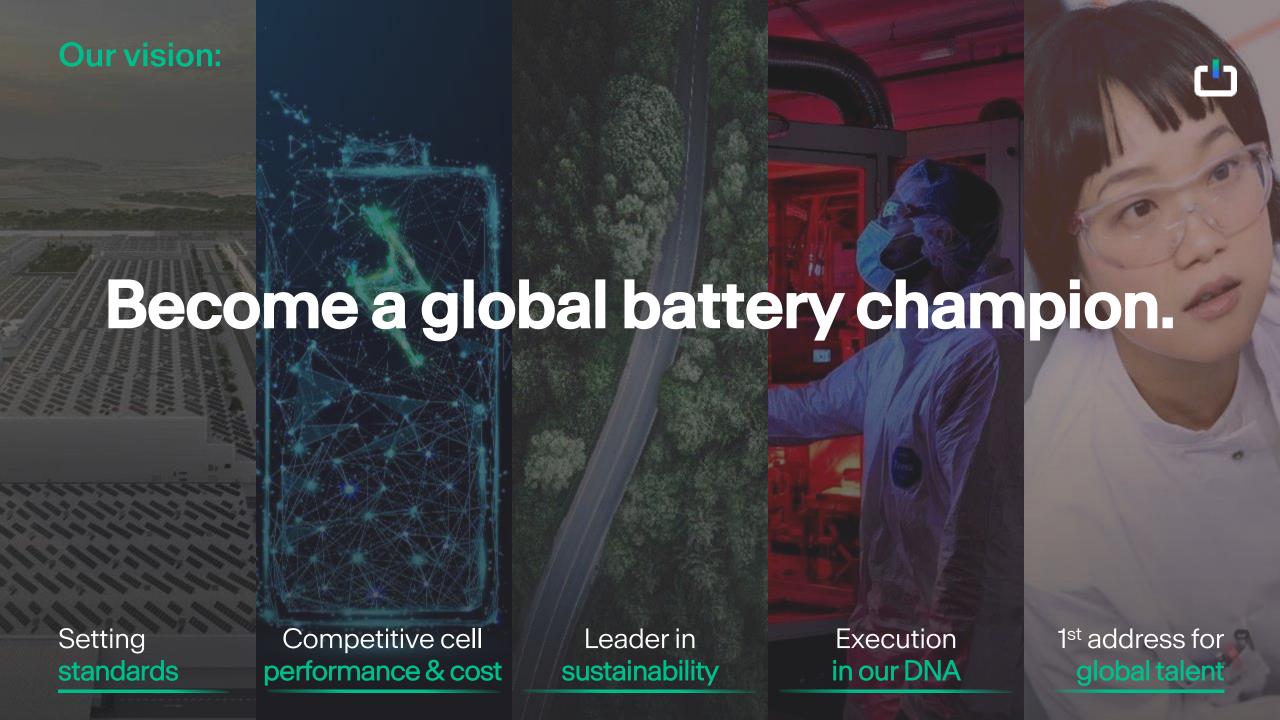
These statements are based on assumptions relating to the development of the economic, political and legal environment in individual countries, economic regions and markets, and in particular for the automotive industry, which we have made on the basis of the information available to us and which we consider to be realistic at the time of going to press. The estimates given entail a degree of risk, and actual developments may differ from those forecast. All figures are rounded, so minor discrepancies may arise from addition of these amounts. Any changes in significant parameters relating to our key sales markets, or any significant shifts in exchange rates, energy and other commodities or the supply with parts relevant to the Volkswagen Group will have a corresponding effect on the development of our business.

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### PowerCo: How we win.

- De-risked entry into double-digit growth market
  Favorable demand dynamics in EU & NA | Up to ~4.5 TWh global market in 2030 | A leading player from day one
- Unified Cell Design is our technology bedrock
  - UFC format across leading chemistries | Competitive cell performance & cost | Strong innovation pipeline
- Global factory scale-up backed by integrated supply chain
  Launch in 2025 | Standardized gigafactories in EU and NA | Vertical integration
- Sustainability at our core
  Carbon-neutral production | Responsible mining and materials | Focused on closed-loop
- PowerCo and VW Group partners with complementing strengths Significant demand | Aligned interest in successful scale-up | Industrialization track-record

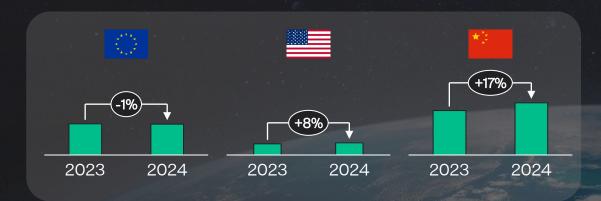


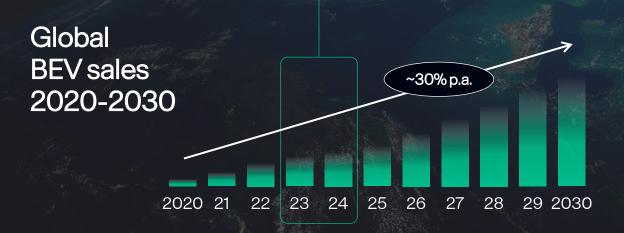
### 1 Market:



# Short-term slow down. Robust long-term growth.

#### Short-term slow down...





#### ... but long-term fundamentals intact

New launches with fast tech progression



Build up of charging infrastructure



Regulations to promote net zero mobility



### 1 Market:



# De-risked entry into double-digit growth market.



### 2 Product:



# Unified cell. Low complexity, high standardization.



Adaptable to all leading chemistries, tailored to automotive segments

Economies of scale unlocking cost advantages

Adaptable to all market segments

### 2 Product:

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# UFC is our bedrock. Ready for what is next.



#### **Best in Class**

Performance optimum | High-end chemistry | Si-Anode - ASSB

#### Volume

Cost and performance | Mainstream chemistry | LFP and NMC

#### **Entry**

Cost optimum | Low-cost chemistry | LFP - Na-ion

PŮWEC

World-class
R&D partnerships

Strong innovation pipeline

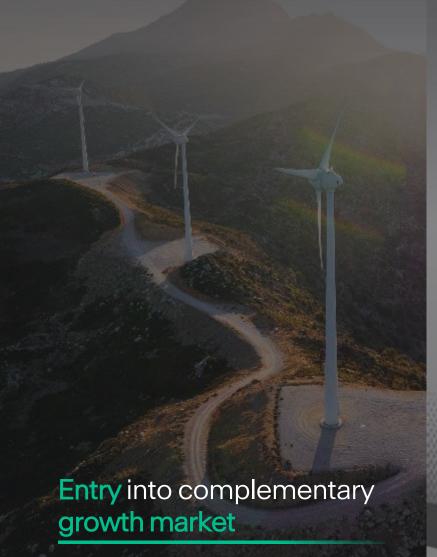
Highest standardization in the market



### 2 Product:

Energy Storage Systems (ESS) diversifying PowerCo.





Proprietary Cell, Pack and Cube technologies



### 3 Standard factory:



Global factory scale-up. Standard, but flexible.

Salzgitter progress Purchase order of PowerCo foundation building 07/22

Start of construction

Start Equipment installation

First cells produced

H2/25

3 factories

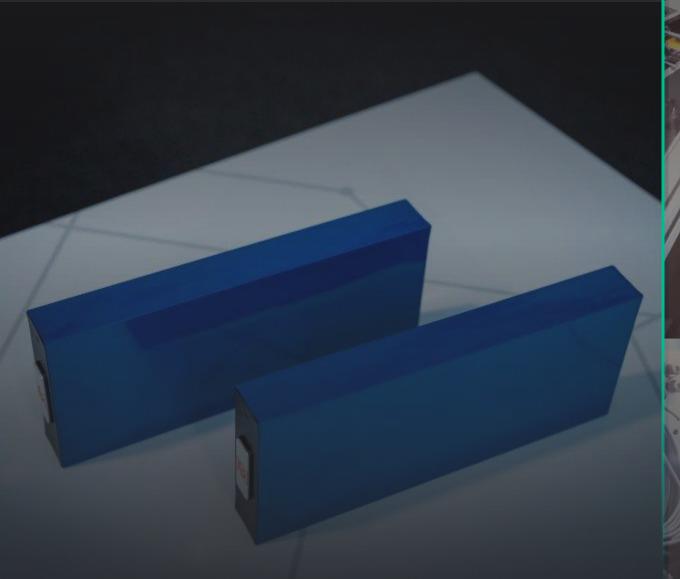
in Germany, Spain and Canada

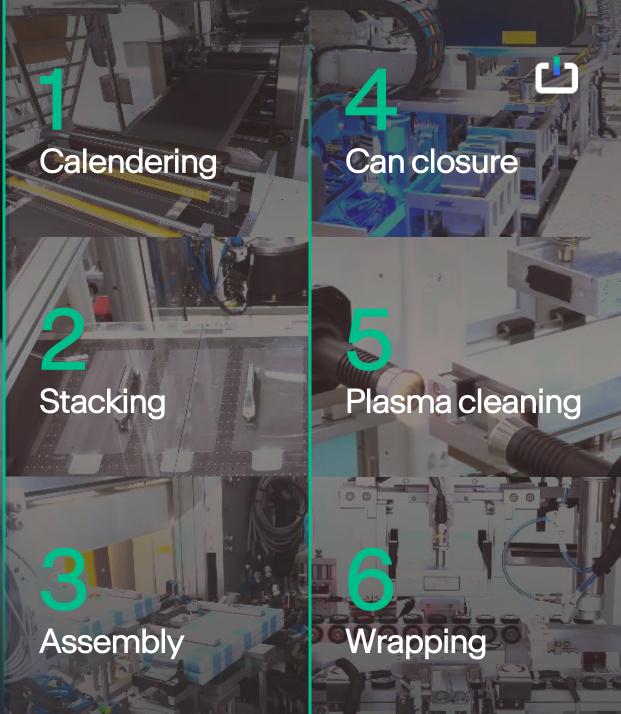
First cells produced in H2/25 ensured by PowerCo & VW Group industrialization expertise

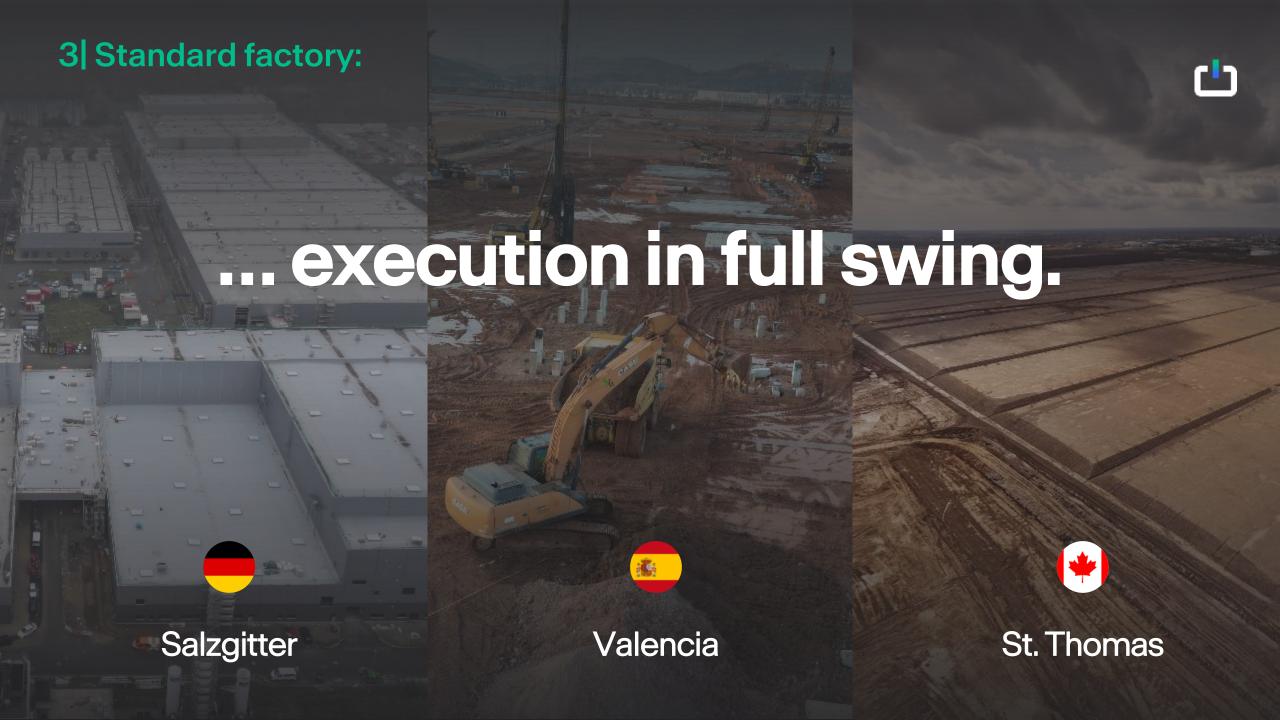
-30% Capex per GWh, -50% launch time and process innovations<sup>1</sup>

## 3 Standard factory:

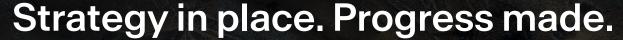
Process validation. End-to-end.







# 3 Vertical Integration:





### Strategy

Setting standards in sustainable sourcing

Smart capital allocation via LTAs<sup>1</sup>/direct investments

Industrialization of supply chain for price and volume security

NMC supply chain

European supply chain for NMC production in place

JV for cathode material production, closed March 2023

Selected example

ionway

PowerCo



umicore

LFP supply chain

Establishment of LFP supply chain in progress

### 4| Sustainability:

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At our core. For generations to come.

Mining and refining

Battery components

Cell production

Use phase

Recycling

Sustainability strategy across supply chain

Carbon-neutral production in standard factories

Closed loop approach

# 5 VW Group:

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A partnership with complementary benefits.



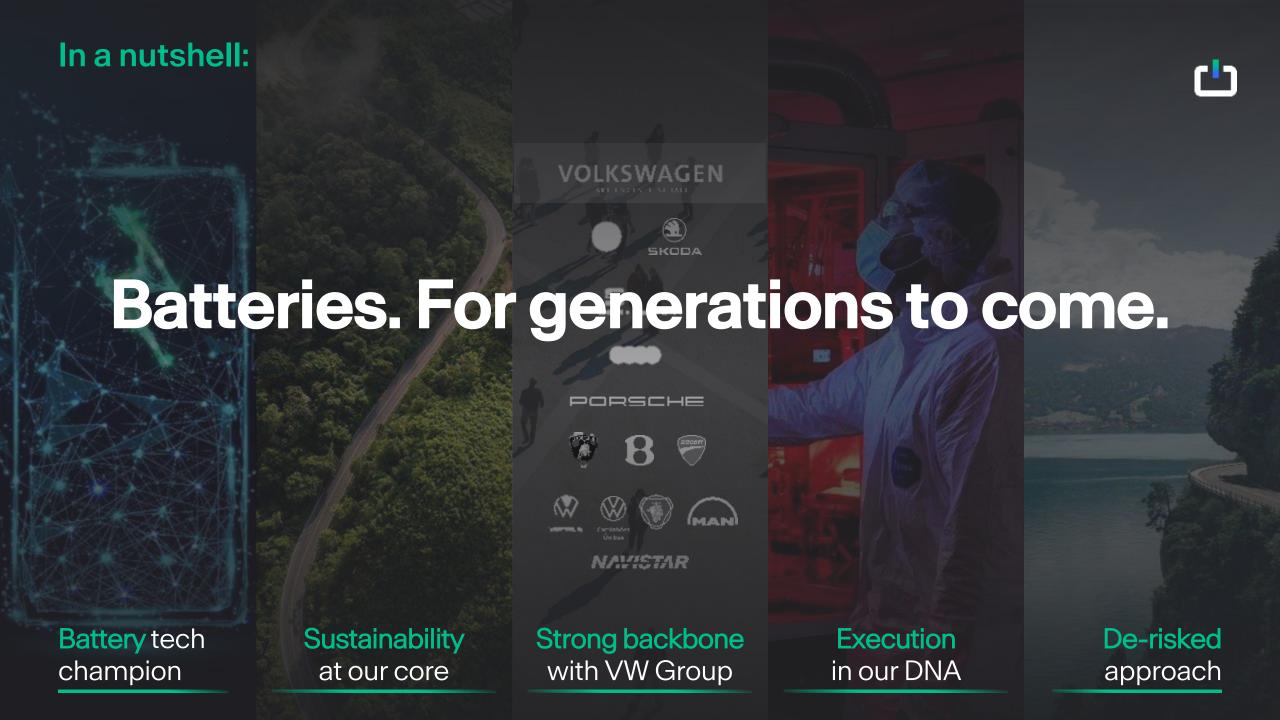
# VOLKSWAGEN

AKTIENGESELLSCHAFT

De-risked volume ramp-up with local footprint in EU and NA

Direct access to VW Group platform customers

Unique industrialization track record



### Glossary

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ASSB All-solid-state battery TWh Terawatt hour

BEV Battery electric vehicle UFC Unified Cell

Capex Capital expenditure VW Volkswagen

DNA Deoxyribonucleic acid

EBIT Earnings before interest and taxes

ESS Energy storagy system

**EU** Europe

GWh Gigawatt hour

JV Joint Venture

LFP Lithium iron phosphate

LTA Long-term agreement

NA North America

Na Sodium

NMC Lithium manganese cobalt oxide

p.a. per annum

Research and development

SSB Solid-state battery