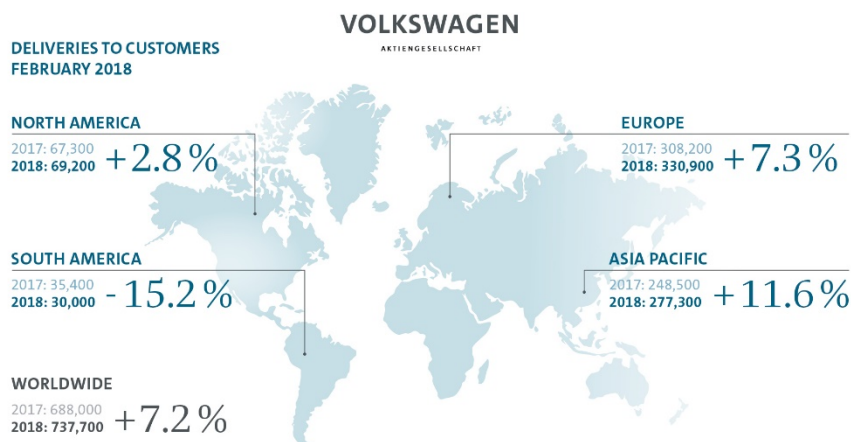

Media information

NO. 87/2018

Volkswagen Group boosts vehicle deliveries again in February

- More than 1.6 million vehicles handed over to customers in January and February (+8.8 percent)
- 737,700 new vehicles delivered in February (+7,2 percent)
- Fred Kappler, Head of Group Sales: “At the beginning of the year, the Volkswagen Group remains on track for growth: especially the regions of Europe and Asia have developed positively. Our top priority is still to strengthen the trust of our customers in our brands and products.”

Wolfsburg, March 16, 2018 – In the first two months of 2018, the Volkswagen Group delivered more than 1.6 million vehicles to its customers throughout the world. In the month of February, the Group handed over 737,700 new vehicles to customers. “At the beginning of the year, the Volkswagen Group remains on track for growth: especially the regions of Europe and Asia have developed positively. In overall terms, the Group grew worldwide deliveries by 7.2 percent in February,” said Fred Kappler, Head of Group Sales of Volkswagen Aktiengesellschaft. “Our top priority is still to strengthen the trust of our customers in our brands and products,” Kappler added.



In the region of Europe, the Group recorded a significant rise in deliveries in February: 330,900 vehicles (+ 7.3 percent) were handed over to customers. The Western European markets

VOLKSWAGEN

AKTIENGESELLSCHAFT

purchased 268,700 vehicles, an increase of 6.3 percent. Of this figure, the home market Germany accounted for 101,800 units (+4.5 percent). The delivery figures of the Russian market, which were once again good, had a positive impact on the results for Central and Eastern Europe. In this region, 62,100 new vehicles were handed over to customers of the Group (+12.0 percent).

In the North American region, the Group delivered 69,200 vehicles to customers, recording a rise of 2.8 percent in February. This figure includes 46,700 vehicles delivered in the US market, corresponding to a rise of 9.3 percent. In South America, the Group delivered 77,900 vehicles in January and February (+3.9 percent). In the first two months of the year, 41,700 units were handed over to customers in Brazil, corresponding to growth of 6.9 percent.

In January and February, the Group delivered 698,800 vehicles in the Asia-Pacific region, representing a rise of 13.4 percent. In the month of February, 277,300 new vehicles were handed over to customers in the region. In China, 253,200 customers received a vehicle from the Volkswagen Group, an increase of 13.5 percent. Especially the SUV offensive of Group brands in China compensated for the seasonal effects of the Chinese New Year.

<u>Deliveries to customers by markets</u>	February 2018	February 2017	Change (%)	Jan- Feb. 2018	Jan- Feb. 2017	Change (%)
Europe	330,900	308,200	+7.3	663,500	623,500	+6.4
Western Europe	268,700	252,800	+6.3	547,000	518,000	+5.6
Germany	101,800	97,400	+4.5	199,700	188,600	+5.9
Central and Eastern Europe	62,100	55,500	+12.0	116,400	105,500	+10.3
Russia	15,800	13,100	+20.1	27,700	23,000	+20.4
North America	69,200	67,300	+2.8	137,200	133,900	+2.4
USA	46,700	42,800	+9.3	91,000	84,300	+8.0
South America	30,000	35,400	-15.2	77,900	75,000	+3.9
Brazil	13,600	19,700	-30.9	41,700	39,000	+6.9
Asia-Pacific	277,300	248,500	+11.6	698,800	616,500	+13.4
China	253,200	223,100	+13.5	651,800	567,100	+14.9
Worldwide	737,700	688,000	+7.2	1,636,300	1,504,200	+8.8

VOLKSWAGEN

AKTIENGESELLSCHAFT

<u>Deliveries to customers by brands</u>	February 2018	February 2017	Change (%)	Jan- Feb. 2018	Jan- Feb. 2017	Change (%)
Volkswagen Passenger Cars	407,100	385,200	+5.7	940,600	883,500	+6.5
Audi	130,900	125,100	+4.6	280,000	249,100	+12.4
ŠKODA	92,800	81,200	+14.3	196,500	174,900	+12.3
SEAT	39,900	31,700	+25.9	78,800	64,000	+23.1
Porsche	17,700	16,100	+9.8	40,100	36,100	+11.0
Volkswagen Commercial Vehicles	31,600	33,300	-5.3	66,000	68,300	-3.3
MAN	9,700	8,100	+19.2	18,000	14,500	+23.8
Scania	7,100	6,300	+12.9	14,300	11,800	+21.1
Volkswagen Group (total)	737,700	688,000	+7.2	1,636,300	1,504,200	+8.8



Volkswagen AG

Global Group Communications | Spokesperson Procurement and Sales

Contact Leslie Bothge

Phone +49-5361-9-215 49

E-mail leslie.bothge@volkswagen.de | www.volkswagen-media-services.com

