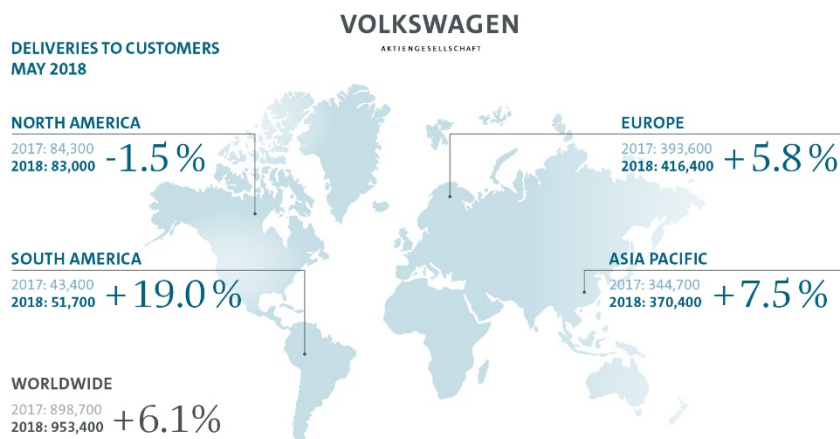

Medieninformation

NO. 231/2018

Volkswagen Group deliveries grow 6.1 percent in May

- 953,400 vehicles handed over to customers in May
- Over 4.5 million deliveries since beginning of year (+ 7.7 percent)
- Fred Kappler, Head of Group Sales: "May was a particularly strong month for the Group and enabled our Company to remain on its growth path in the second quarter."

Wolfsburg, June 15, 2018 – The Volkswagen Group's upward trend continues: at 953,400 units, Group deliveries in May were 6.1 percent higher than the same month last year. More than 4.5 million vehicles have been handed over to customers worldwide since the beginning of the year – an increase of 7.7 percent. "May was a particularly strong month for the Group and enabled our Company to remain on its growth path in the second quarter. The Group and its brands have seen positive developments in the core regions since the beginning of the year – partly thanks to the comprehensive product offensive," Fred Kappler, Head of Group Sales at Volkswagen Aktiengesellschaft, said.



A total of 416,400 new vehicles were handed over to customers in the European market in May – an increase of 5.8 percent. In Western Europe, 345,800 customers chose a vehicle from the Group (+5.5 percent). Developments in the home market of Germany in May were also positive, with 123,200 vehicles delivered there, a rise of 2.0 percent. Deliveries in the markets of Central and Eastern Europe grew 7.3 percent in May to 70,600 units, of which 18,500 new vehicles were

VOLKSWAGEN

AKTIENGESELLSCHAFT

handed over in Russia (+20.0 percent). The Group has delivered over 1.9 million vehicles to customers in Europe since the beginning of the year (+5.5 percent).

Volkswagen continued its stable growth in the North America region: 383,900 vehicles (+1.7 percent) were handed over to customers there in the first five months, of which 258,300 new vehicles were delivered in the USA – an increase of 6.8 percent. 83,000 units were delivered in North America in May – a slight decrease of 1.5 percent. The US market continued to develop well, with 55,800 new vehicles handed over to customers there (+2.7 percent). Delivery growth in the South American market in May was very encouraging: in total, 51,700 vehicles (+19.0 percent) were handed over to customers there, of which 32,900 were delivered in Brazil (+28.1 percent). In South America, the Volkswagen Group has delivered more than 232,200 vehicles in total since the beginning of the year (+13.5 percent).

The sustained upward trend in deliveries by the Volkswagen Group in the Asia-Pacific region continued. 370,400 Group models were handed over to customers there in May – an increase of 7.5 percent. Deliveries in the Chinese market in May rose to 340,700 new vehicles (+6.6 percent). Over 1.8 million vehicles (+11.1 percent) were delivered in the Asia-Pacific region from January to May, of which just under 1.7 million were handed over to customers in the Chinese market – representing an increase of 11.6 percent.

Deliveries to customers <u>by markets</u>	May 2018	May 2017	Change (%)	Jan- May 2018	Jan- May 2017	Change (%)
Europe	416,400	393,600	+5.8	1,962,400	1,859,900	+5.5
Western Europe	345,800	327,800	+5.5	1,634,200	1,560,900	+4.7
Germany	123,200	120,800	+2.0	579,100	554,100	+4.5
Central and Eastern Europe	70,600	65,800	+7.3	328,200	299,000	+9.8
Russia	18,500	15,400	+20.0	83,500	69,100	+20.8
North America	83,000	84,300	-1.5	383,900	377,500	+1.7
USA	55,800	54,300	+2.7	258,300	241,800	+6.8
South America	51,700	43,400	+19.0	232,200	204,600	+13.5
Brazil	32,900	25,700	+28.1	141,100	116,600	+21.0
Asia-Pacific	370,400	344,700	+7.5	1,820,600	1,639,100	+11.1
China	340,700	319,500	+6.7	1,686,000	1,510,700	+11.6
Worldwide	953,400	898,700	+6.1	4,560,400	4,234,700	+7.7

VOLKSWAGEN

AKTIENGESELLSCHAFT

Deliveries to customers <u>by brands</u>	May 2018	May 2017	Change (%)	Jan- May 2018	Jan- May 2017	Change (%)
Volkswagen Passenger Cars	539,700	513,500	+5.1	2,584,700	2,422,500	+6.7
Audi	160,600	159,600	+0.7	785,300	738,100	+6.4
ŠKODA	112,400	99,100	+13.4	536,200	479,800	+11.7
SEAT	49,200	42,600	+15.5	238,600	201,300	+18.5
Porsche	23,200	22,300	+4.3	109,300	104,000	+5.1
Volkswagen Commercial Vehicles	48,600	43,100	+12.7	209,600	204,800	+2.3
MAN	10,800	9,600	+13.1	53,200	43,000	+23.9
Scania	7,900	7,700	+2.7	38,000	35,400	+7.6
Volkswagen Group (total)	953,400	898,700	+6.1	4,560,400	4,234,700	+7.7



Volkswagen Aktiengesellschaft

Gloabl Communications | Spokesperson Procurement and Sales

Contact Leslie Bothge

Phone +49-5361-9-215 49

E-mail leslie.bothge@volkswagen.de | www.volkswagen-media-services.com

