

## Media information

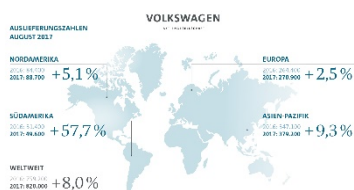
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# Volkswagen Group deliveries grow 8.2 percent in October

- 940,800 vehicles handed over to customers in October
- 8.7 million vehicles delivered worldwide from January to October /+3.2 percent
- Fred Kappler, Head of Group Sales: “October showed that our customers all over the world trust our brands and products. Group deliveries grew significantly in all regions.”

**Wolfsburg, November 16, 2017 – The Volkswagen Group handed over 940,800 vehicles to customers in October, an increase of 8.2 percent compared with the previous year. “October showed that our customers all over the world trust our brands and products. Group deliveries grew significantly in all regions”, Fred Kappler, Head of Group Sales at Volkswagen Aktiengesellschaft, commented. The Group handed over 8.7 million vehicles to customers worldwide in the first ten months, an increase of 3.2 percent.**

Deliveries in Europe rose significantly in October: 350,500 vehicles (+3.8 percent) were handed over to customers there, of which 284,300 (+1.4 percent) were delivered in Western Europe. In Germany, 103,400 (+0.8 percent) customers chose a new vehicle from the Group. The good performance was in particular due to developments in Central and Eastern Europe, where 66,200 new vehicles (+15.5 percent) were delivered. The Group has enjoyed solid growth of 3.0 percent in Europe since the beginning of the year.



### Deliveries to customers in October 2017

Once again, the Group reported significant gains in the North America region in October, handing over 81,700 new vehicles (+6.6 percent) to customers. This is attributable to deliveries in both the USA (+10.1 percent) and Canada. The upward trend on the South American market continued in October. Group deliveries in the region rose significantly to 45,500 units (+53.7 percent). This trend was primarily driven by Brazil, where 26,700 vehicles (+67.6 percent) were delivered, and Argentina. The Group has recorded double-digit growth of 24.5 percent in the region since the beginning of the year.

Group deliveries in the Asia-Pacific region in October increased by 8.6 percent to 424,000 vehicles. With 398,100 vehicles delivered (+9.4 percent), China strengthened the region's good performance. By the end of October, some 3.3 million customers in China had taken delivery of a new vehicle from the Group.

# VOLKSWAGEN

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Deliveries to customers <u>by markets</u>	October 2017	October 2016	Change (%)	Jan- Oct. 2017	Jan- Oct. 2016	Change (%)
<b>Europe</b>	350,500	337,600	+3.8	3,626,700	3,519,600	+3.0
<b>Western Europe</b>	284,300	280,300	+1.4	3,018,300	2,980,100	+1.3
Germany	103,400	102,600	+0.8	1,076,800	1,094,500	-1.6
<b>Central and Eastern Europe</b>	66,200	57,300	+15.5	608,400	539,600	+12.8
Russia	17,400	14,700	+18.4	152,100	135,200	+12.5
<b>North America</b>	81,700	76,600	+6.6	800,400	762,400	+5.0
USA	52,200	47,400	+10.1	509,200	473,400	+7.6
<b>South America</b>	45,500	29,600	+53.7	435,200	349,600	+24.5
Brazil	26,700	15,900	+67.6	252,100	211,600	+19.2
<b>Asia-Pacific</b>	424,000	390,300	+8.6	3,558,800	3,502,100	+1.6
China	398,100	363,900	+9.4	3,293,100	3,217,800	+2.3
<b>Worldwide</b>	<b>940,800</b>	<b>869,900</b>	<b>+8.2</b>	<b>8,747,500</b>	<b>8,479,200</b>	<b>+3.2</b>

Deliveries to customers <u>by brands</u>	October 2017	October 2016	Change (%)	Jan- Oct. 2017	Jan- Oct. 2016	Change (%)
Volkswagen Passenger Cars	550,900	511,500	+7.7	5,041,800	4,886,300	+3.2
Audi	158,700	150,700	+5.3	1,539,500	1,559,500	-1.3
ŠKODA	107,400	97,900	+9.7	978,500	938,800	+4.2
SEAT	40,200	32,600	+23.3	395,100	345,500	+14.4
Porsche	20,200	19,700	+2.3	206,100	198,100	+4.1
Volkswagen Commercial Vehicles	43,000	40,200	+7.1	410,900	391,000	+5.1
MAN	10,700	8,700	+22.5	91,000	82,800	+9.9
Scania	8,500	7,300	+15.9	72,500	66,100	+9.7
<b>Volkswagen Group (total)</b>	<b>940,800</b>	<b>869,900</b>	<b>+8.2</b>	<b>8,747,500</b>	<b>8,479,200</b>	<b>+3.2</b>



**Volkswagen Group Communications | Press Spokesperson Procurement, Production and Sales**

**Contact** Leslie Bothge

**Phone** +49-5361-9-215 49

**E-mail** [leslie.bothge@volkswagen.de](mailto:leslie.bothge@volkswagen.de) | [www.volkswagen-media-services.com](http://www.volkswagen-media-services.com)

