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## **Volkswagen Group deliveries rise by 7.1 percent in September**

- **947,600 vehicles handed over to customers in September**
- **7.6 million vehicles delivered worldwide from January to September**
- **Fred Kappler, Head of Group Sales: “The increased deliveries make us optimistic we will be able to master the upcoming challenges.”**

**Wolfsburg, October 14, 2016 – The Volkswagen Group delivered 947,600 vehicles to customers in September, an increase of 7.1 percent compared with the previous year. 7.6 million vehicles were handed over to customers worldwide from January to September, representing a rise of 2.4 percent. “All passenger car brands recorded a positive delivery performance for the period to September. While the situation in Brazil in particular remained tense, there was significant growth on the Chinese market. There was also positive development in demand from customers in Europe”, Fred Kappler, Head of Group Sales, commented. “The increased deliveries make us optimistic we will be able to master the upcoming challenges. Reinforcing our customers’ trust in our products remains our top priority”, Kappler continued.**

The Volkswagen Group delivered 3.18 million vehicles (+3.5 percent) in Europe in the first nine months. 398,700 new vehicles were handed over to customers in September, an increase of 6.3 percent compared with the previous year, of which 343,000 (+6.1 percent) were delivered in Western Europe. Momentum was particularly strong in Spain, Italy and France. There was solid development in deliveries on the home market of Germany as well (+3.9 percent). The Group also recorded pleasing growth of 7.9 percent in Central and Eastern Europe in September. The positive delivery performance in Poland and the Czech Republic in particular offset the slight decline in Russia (-2.5 percent).

Volkswagen Group deliveries in the North America region rose to 75,700 units in September, a slight increase of 1.3 percent. While customer demand for Group products was particularly strong in Mexico and Canada during this period, deliveries in the USA declined (-3.2 percent). The South American market remained tense in September. The Group delivered 320,000 vehicles in that region during the first nine months, 27.2 percent down on the previous year.

3.11 million vehicles (+8.1 percent) were delivered in the Asia-Pacific region in the first nine months, of which 2.85 million (+10.7 percent) were handed over to customers in China. Deliveries in the Asia-Pacific region in September increased by 16.4 percent compared with the previous year to 411,700 units, of which 382,300 vehicles were handed over to customers in the Chinese market, representing an increase of 20.1 percent.

# VOLKSWAGEN

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## Overview of deliveries by the Volkswagen Group:

<b>Deliveries to customers by markets</b>	<b>September 2016</b>	<b>September 2015</b>	<b>Change (%)</b>	<b>Jan.- September 2016</b>	<b>Jan.- September 2015</b>	<b>Change (%)</b>
<b>Europe</b>	398,700	375,000	+6.3	3,182,300	3,074,000	+3.5
<b>Western Europe</b>	343,000	323,300	+6.1	2,700,100	2,622,400	+3.0
Germany	110,900	106,700	+3.9	992,000	971,200	+2.1
<b>Central and Eastern Europe</b>	55,700	51,600	+7.9	482,200	451,600	+6.8
Russia	15,000	15,400	-2.5	120,400	127,300	-5.4
<b>North America</b>	75,700	74,800	+1.3	685,800	693,100	-1.1
USA	46,600	48,100	-3.2	426,000	453,500	-6.1
<b>South America</b>	28,400	48,200	-41.1	320,000	439,700	-27.2
Brazil	13,200	32,300	-59.0	195,600	308,600	-36.6
<b>Asia-Pacific</b>	411,700	353,700	+16.4	3,111,700	2,878,200	+8.1
China	382,300	318,400	+20.1	2,853,900	2,578,200	+10.7
<b>Worldwide</b>	<b>947,600</b>	<b>885,200</b>	<b>+7.1</b>	<b>7,609,400</b>	<b>7,430,800</b>	<b>+2.4</b>

<b>Deliveries to customers by brands</b>	<b>September 2016</b>	<b>September 2015</b>	<b>Change (%)</b>	<b>Jan.- September 2016</b>	<b>Jan.- September 2015</b>	<b>Change (%)</b>
Volkswagen Passenger Cars	547,700	513,500	+6.7	4,374,900	4,349,600	+0.6
Audi	173,900	170,900	+1.7	1,408,800	1,347,900	+4.5
ŠKODA	107,100	93,600	+14.4	840,900	791,500	+6.2
SEAT	35,800	33,100	+8.2	312,900	308,400	+1.5
Porsche	22,000	20,500	+7.2	178,300	173,100	+3.0
Volkswagen Commercial Vehicles	43,200	36,200	+19.3	350,800	321,400	+9.1
MAN	9,200	9,000	+2.0	74,100	74,400	-0.4
Scania	7,200	7,200	-0.5	58,700	54,900	+6.9
<b>Volkswagen Group (total)</b>	<b>947,600</b>	<b>885,200</b>	<b>+7.1</b>	<b>7,609,400</b>	<b>7,430,800</b>	<b>+2.4</b>

## Volkswagen Group Communications

Spokesperson Procurement, Production and Plants

Leslie Bothge

Phone: +49 (0) 5361 / 9-21549

E-Mail: [leslie.bothge@volkswagen.de](mailto:leslie.bothge@volkswagen.de)

[www.volkswagen-media-services.com](http://www.volkswagen-media-services.com)

[www.volkswagenag.com](http://www.volkswagenag.com)

