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## Media information

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# Volkswagen Group deliveries top 1 million for first time in September

- **Best delivery performance for a single month in the history of the Volkswagen Group**
- **6.6 percent increase in September compared with the previous year**
- **SUVs from Group brands are popular worldwide, sizeable rise in deliveries in China**

**Wolfsburg, October 13, 2017 – The Volkswagen Group delivered over 1 million vehicles to customers for the first time in September, the highest level ever for a single month: at 1.01 million, deliveries were 6.6 percent up on the previous year. This represents the best monthly performance in the history of the Volkswagen Group. Fred Kappler, Head of Group Sales, commented: “This record result demonstrates the strength of the Volkswagen Group. Vehicles from our brands are thrilling more and more customers worldwide – our new SUVs in particular are very popular. China continues to play an important role in this respect.” The Group also reported a significant rise in deliveries in South and North America as well as Central and Eastern Europe in September. At 7,806,600 vehicles, Group deliveries have risen by 2.6 percent since the beginning of the year.**

404,500 vehicles (+1.5 percent) were handed over to customers in Europe in September as the Group stayed on its stable growth path. The Central and Eastern Europe region continued its upward trend, with deliveries running at 63,400 vehicles, an increase of 13.8 percent. While deliveries in Germany were slightly down (-3.3 percent), the overall trend in Western Europe remained stable (-0.5 percent) on the back of increases in Spain and Italy.

The Group handed over 85,900 vehicles to customers in North America, a rise of 13.5 percent compared with the previous year. This positive trend was driven by the launch of the Atlas SUV and the new Tiguan in the USA (+21.8 percent). The Volkswagen Group also reported an increase in deliveries in South America in September, handing over 47,800 vehicles to customers, a rise of 68.4 percent. There were sizeable increases in Brazil (+110.5 percent) and Argentina in particular.

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The Volkswagen Group handed over 436,700 vehicles to customers in the Asia-Pacific region in September, 6.1 percent up on the previous year. This increase is chiefly attributable to good developments in China, where many customers chose the newly-launched Terramont and Tiguan from Volkswagen, the Audi A4L and the ŠKODA Kodiaq. In total, 406,500 vehicles (+6.3 percent) were handed over to Chinese customers in September.

Deliveries to customers <u>by markets</u>	September 2017	September 2016	Change (%)	Jan-Sep. 2017	Jan-Sep. 2016	Change (%)
<b>Europe</b>	404,500	398,400	+1.5	3,276,200	3,182,000	+3.0
<b>Western Europe</b>	341,200	342,700	-0.5	2,734,000	2,699,800	+1.3
Germany	107,200	110,900	-3.3	973,400	992,000	-1.9
<b>Central and Eastern Europe</b>	63,400	55,700	+13.8	542,200	482,200	+12.4
Russia	17,500	15,000	+17.0	134,600	120,400	+11.8
<b>North America</b>	85,900	75,700	+13.5	718,700	685,800	+4.8
USA	56,700	46,600	+21.8	457,000	426,000	+7.3
<b>South America</b>	47,800	28,400	+68.4	389,700	320,000	+21.8
Brazil	27,800	13,200	+110.5	225,400	195,600	+15.2
<b>Asia-Pacific</b>	436,700	411,700	+6.1	3,134,800	3,111,800	+0.7
China	406,500	382,300	+6.3	2,895,000	2,853,900	+1.4
<b>Worldwide</b>	<b>1,010,100</b>	<b>947,400</b>	<b>+6.6</b>	<b>7,806,700</b>	<b>7,609,300</b>	<b>+2.6</b>

Deliveries to customers <u>by brands</u>	September 2017	September 2016	Change (%)	Jan-Sep. 2017	Jan-Sep. 2016	Change (%)
Volkswagen Passenger Cars	593,700	547,600	+8.4	4,490,900	4,374,800	+2.7
Audi	178,400	173,800	+2.6	1,380,800	1,408,800	-2.0
ŠKODA	112,900	107,100	+5.4	871,100	840,900	+3.6
SEAT	39,800	35,800	+11.2	354,900	312,900	+13.4
Porsche	20,800	22,000	-5.3	185,900	178,300	+4.3
Volkswagen Commercial Vehicles	44,600	43,100	+3.4	367,900	350,800	+4.9
MAN	10,600	9,200	+14.8	80,300	74,100	+8.4
Scania	8,000	7,200	+11.2	64,000	58,700	+8.9
<b>Volkswagen Group (total)</b>	<b>1,010,100</b>	<b>947,400</b>	<b>+6.6</b>	<b>7,806,700</b>	<b>7,609,300</b>	<b>+2.6</b>

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## **Volkswagen Group Communications | Corporate & Business Communications**

**Contact** Hermann Prax

**Phone** +49-5361-9-740 65

**E-mail** [hermann.prax@volkswagen.de](mailto:hermann.prax@volkswagen.de) | [www.volkswagen-media-services.com](http://www.volkswagen-media-services.com)



## **Volkswagen Group Communications | Production & Logistics, New Mobility**

**Contact** Christine Sing

**Phone** +49-5361-9-385 74

**E-mail** [christine.sing@volkswagen.de](mailto:christine.sing@volkswagen.de) | [www.volkswagen-media-services.com](http://www.volkswagen-media-services.com)

