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Volkswagen Group delivers 10.3 million vehicles in 2016

- 933,300 vehicles delivered in December (+11.8 percent)
- CEO Matthias Müller: "The fact that we handed over more than 10 million vehicles to customers last year bolsters the Group and its brands as we head for the future."

Wolfsburg, January 10, 2017 – The Volkswagen Group delivered 10.3 million vehicles to customers worldwide last year, a rise of 3.8 percent compared with the prior-year figure. Deliveries in December rose by 11.8 percent to 933,300 vehicles. Matthias Müller, CEO of the Volkswagen Group, commented: "2016 was a very challenging year for us. We made strides in resolving and overcoming the diesel crisis and at the same time initiated a fundamental change process with 'Together – Strategy 2025' to get Volkswagen ready for the future of mobility. Nonetheless, we managed to stabilize operating business in difficult conditions: the fact that we handed over more than 10 million vehicles to customers last year bolsters the Group and its brands as we head for the future."

Full-year deliveries by the Volkswagen Group brands in Europe in 2016 totaled 4.2 million units (+4.0 percent), of which 340,600 new vehicles (+9.2 percent) were handed over to customers in December. Deliveries by the Group in Western Europe in December rose by 9.2 percent to 282,100 units. The Company recorded strong growth in the UK, Italy and France in December. 92,900 vehicles were handed over to customers in Germany in December – a decrease of 2.6 percent. Deliveries in Central and Eastern Europe during the same month rose by 8.8 percent to 58,500 units.

The Group handed over 939,100 new vehicles (+0.8 percent) to customers in the North America region last year. 94,000 vehicles were delivered in this region in December, an increase of 10.3 percent. Deliveries in the USA (+16.1 percent) contributed decisively to this positive trend. The Group delivered 36,500 vehicles in South America in December – a rise of 5.0 percent compared with the previous year.

4.3 million new vehicles (+9.7 percent) were delivered in the Asia-Pacific region in 2016, of which 4.0 million (+12.2 percent) were handed over to customers in China. Group deliveries to the Chinese market rose by 18.6 percent in December, with customers taking possession of 390,600 vehicles.

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"In 2017 we will be intensifying our efforts in the major technological fields of the future, in emobility, autonomous vehicles, the digitalization of our products and our Company. At the same time, though, we will not be neglecting today's core business. Our Group brands will be putting almost 60 new vehicles on the road for their customers during the coming year", Müller said. "Apart from entirely new concepts, these include many of the brands' core models such as the new Volkswagen Polo and Touareg, ŠKODA Yeti, SEAT Ibiza, Porsche Cayenne, Audi A8 and Bentley Continental GT. We are also systematically continuing with our e-mobility offensive and will be launching more than 10 new models with electric drives in 2017/18."

Overview of deliveries by the Volkswagen Group:

Deliveries to customers by markets	December 2016	December 2015	Change (%)	Jan December 2016	Jan December 2015	Change (%)
Europe	340,600	312,000	+9.2	4,206,500	4,046,200	+4.0
Western Europe	282,100	258,200	+9.2	3,548,500	3,431,000	+3.4
Germany	92,900	95,400	-2.6	1,292,000	1,289,300	+0.2
Central and Eastern Europe	58,500	53,800	+8.8	658,100	615,200	+7.0
Russia	16,600	16,400	+0.9	166,900	174,400	-4.3
North America	94,000	85,200	+10.3	939,100	931,900	+0.8
USA	65,000	56,000	+16.1	591,100	607,100	-2.6
South America	36,500	34,700	+5.0	421,300	558,600	-24.6
Brazil	24,200	25,200	-4.0	257,800	390,000	-33.9
Asia-Pacific	418,000	361,100	+15.7	4,318,700	3,935,100	+9.7
China	390,600	329,200	+18.6	3,982,200	3,548,600	+12.2
Worldwide	933,300	834,700	+11.8	10,312,400	9,930,500	+3.8

Deliveries to customers by brands	December 2016	December 2015	Change (%)	Jan December 2016	Jan December 2015	Change (%)
Volkswagen Passenger Cars	567.900	487.700	+16,4	5.987.800	5.823.400	+2,8
Audi	157.400	158.400	-0,6	1.871.300	1.803.200	+3,8
ŠKODA	91.500	86.600	+5,7	1.127.700	1.055.500	+6,8
SEAT	30.500	28.300	+8,0	410.200	400.000	+2,6
Porsche	19.500	15.200	+28,0	237.800	225.100	+5,6
Volkswagen Commercial Vehicles	46.200	40.500	+14,2	480.100	430.800	+11,4
MAN	10.700	9.800	+9,7	102.200	102.500	-0,2
Scania (expected figures)	7.600	6.500	+17,8	80.800	76.600	+5,5
Volkswagen Group (total)	933.300	834.700	+11,8	10.312.400	9.930.500	+3,8



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