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Volkswagen Group delivers 686,900 vehicles in February

- **1.5 million vehicles handed over in January and February 2017**
- **Fred Kappler, Head of Group Sales: “Together with our Group brands, we are working on qualitative growth.”**

Wolfsburg, March 17, 2017 – In the first two months of the year, the Volkswagen Group delivered 1.5 million vehicles to its customers throughout the world. In February, the Volkswagen Group handed over 686,900 vehicles to its customers. “February shows the different development of markets in the various regions. We are experiencing a tailwind in Central and Eastern Europe as well as North America and were able to increase deliveries by the Group, in some cases significantly, in these regions. On the other hand, deliveries in Germany and the Asia-Pacific region remained below the previous year’s level,” said Fred Kappler, Head of Group Sales of Volkswagen Aktiengesellschaft, summarizing the figures for February. “However, we expect that we can once again look forward to healthy growth in China this year. Together with our Group brands, we are working on qualitative growth,” Kappler added.

In Europe, the Group handed 620,100 vehicles over to its customers in the first two months of the year (+2.6 percent) including 307,200 in February. In Central and Eastern Europe, Group deliveries in February grew by 11.6 percent to 55,500 vehicles. In Russia, the Group delivered 13,100 vehicles, an increase of 6.3 percent. In February, 251,700 vehicles were handed over to customers in Western Europe, including 97,400 units in the home market of Germany.

In North America, the Group delivered 67,300 vehicles in February, achieving growth of 8.0 percent. Of this figure, 42,800 deliveries were recorded in the USA – a rise of 13.3 percent. In South America, the Group delivered 35,400 vehicles (+4.1 percent).

Deliveries in the Asia-Pacific region in February reached 248,400 vehicles. In total, 616,500 new vehicles were handed over to customers in the region in the first two months of the year. This figure included 223,000 new vehicles delivered to customers in China in February, corresponding to a slight fall of 1.9 percent.

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Overview of deliveries by the Volkswagen Group:

Deliveries to customers by markets	February 2017	February 2016	Change (%)	Jan.-Feb. 2017	Jan.-Feb. 2016	Change (%)
Europe	307,200	312,000	-1.5	620,100	604,600	+2.6
Western Europe	251,700	262,200	-4.0	514,600	510,800	+0.7
Germany	97,400	105,400	-7.6	188,600	195,100	-3.3
Central and Eastern Europe	55,500	49,700	+11.6	105,500	93,800	+12.5
Russia	13,100	12,400	+6.3	23,000	22,100	+4.1
North America	67,300	62,300	+8.0	133,900	123,400	+8.5
USA	42,800	37,700	+13.3	84,300	74,200	+13.6
South America	35,400	34,000	+4.1	75,000	70,500	+6.4
Brazil	19,700	21,700	-8.9	39,000	45,200	-13.7
Asia-Pacific	248,400	254,000	-2.2	616,500	681,300	-9.5
China	223,000	227,400	-1.9	567,000	627,500	-9.6
Worldwide	686,900	693,200	-0.9	1,500,700	1,541,000	-2.6

Deliveries to customers by brands	February 2017	February 2016	Change (%)	Jan.-Feb. 2017	Jan.-Feb. 2016	Change (%)
Volkswagen Passenger Cars	384,100	394,400	-2.6	880,000	915,900	-3.9
Audi	125,100	126,500	-1.1	249,100	269,800	-7.7
ŠKODA	81,200	78,800	+3.1	174,900	170,300	+2.7
SEAT	31,800	28,700	+10.8	64,000	56,400	+13.6
Porsche	16,100	15,100	+6.4	36,100	35,100	+3.0
Volkswagen Commercial Vehicles	33,300	35,600	-6.4	68,300	66,800	+2.2
MAN	8,100	7,500	+7.8	14,500	14,300	+1.7
Scania	6,300	5,900	+7.6	11,800	11,200	+5.5
Volkswagen Group (total)	686,900	693,200	-0.9	1,500,700	1,541,000	-2.6

Note: this text and photos are available for downloading from www.volkswagen-media-services.com.

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