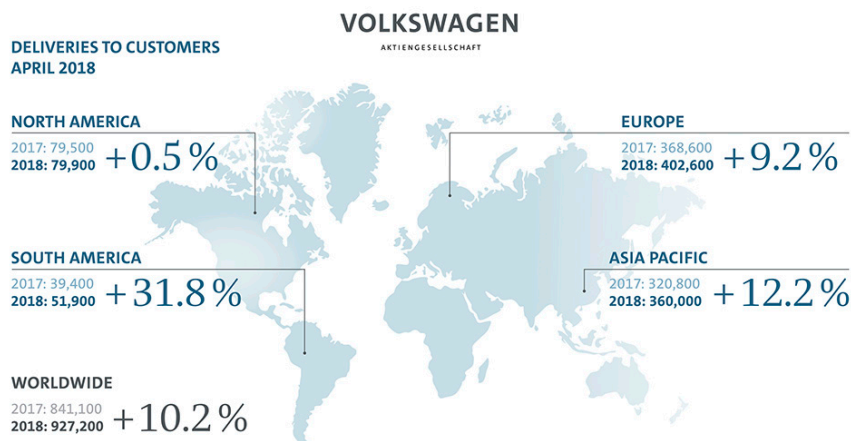

Media information

NR. 186/2018

Volkswagen Group delivers more than 900,000 vehicles in April

- Over 3.6 million vehicles in first four months of 2018 (+8.1 percent)
- Deliveries increased in all core regions
- Fred Kappler, Head of Group Sales: “The Volkswagen Group’s upward trend continues into the second quarter.”

Wolfsburg, May 18, 2018 – The Volkswagen Group and its brands continued on their growth path in April. At 927,200 units, deliveries by the Group in April were 10.2 percent higher than the same month last year. Over 3.6 million vehicles have been handed over to customers since the beginning of the year (+ 8.1 percent). “The Volkswagen Group’s upward trend continues into the second quarter. Positive developments in Europe and the home market of Germany as well as in South America are particularly encouraging. We will continue to work on the attractiveness of our brands and products in the second quarter”, Fred Kappler, Head of Group Sales at Volkswagen Aktiengesellschaft, said.



The Group recorded a strong increase in deliveries in Europe: over 1.5 million new vehicles were handed over to customers there in the first four months (+5.4 percent), of which 402,600 units were delivered in April – an increase of 9.2 percent compared with the same month last year. The Group handed over 333,900 new vehicles to customers in Western Europe in April (+9.5 percent), of which 126,200 were delivered in the home market of Germany (+11.5 percent). Deliveries in the markets of Central and Eastern Europe grew 8.0 percent to 68,700 vehicles.

The Group continued its stable growth in the North American market, with deliveries since the beginning of the year running at some 300,900 units (+2.6 percent). 79,900 units were handed over to customers in the North America region in April (+0.5 percent). Over 53,700 U.S. customers took delivery of a new vehicle from the Group in April – an increase of 3.2 percent. Group deliveries in the South American market grew 31.8 percent in April. A total of 51,900 vehicles were handed over to customers in the region. Group deliveries in Brazil in April were substantially higher than the previous year: 34,000 new vehicles were handed over to customers there, an increase of 50.4 percent.

As a result of the sustained upward trend in the Asia-Pacific region, deliveries since the beginning of the year rose to just short of 1.5 million (+12.0 percent). The Group handed over 360,000 new vehicles to customers in the region in April, representing growth of 12.2 percent. Deliveries in the Chinese market grew further in April, with 334,800 vehicles (+11.7 percent) handed over to customers there.

<u>Deliveries to customers by markets</u>	April 2018	April 2017	Change (%)	Jan - April 2018	Jan - April 2017	Change (%)
Europe	402,600	368,600	+9.2	1,546,000	1,466,400	+5.4
Western Europe	333,900	305,000	+9.5	1,288,300	1,233,200	+4.5
Germany	126,200	113,200	+11.5	455,900	433,400	+5.2
Central and Eastern Europe	68,700	63,600	+8.0	257,600	233,200	+10.5
Russia	18,900	16,000	+18.2	65,000	53,700	+21.0
North America	79,900	79,500	+0.5	300,900	293,200	+2.6
USA	53,700	52,000	+3.2	202,600	187,500	+8.0
South America	51,900	39,400	+31.8	180,600	161,200	+12.0
Brazil	34,000	22,600	+50.4	108,100	90,900	+19.0
Asia-Pacific	360,000	320,800	+12.2	1,450,200	1,294,500	+12.0
China	334,800	299,700	+11.7	1,345,400	1,191,200	+12.9
Worldwide	927,200	841,100	+10.2	3,606,900	3,336,000	+8.1

<u>Deliveries to customers by brands</u>	April 2018	April 2017	Change (%)	Jan - April 2018	Jan - April 2017	Change (%)
Volkswagen Passenger Cars	519,700	468,000	+11.0	2,045,000	1,908,900	+7.1
Audi	160,900	156,100	+3.1	624,700	578,600	+8.0
ŠKODA	107,100	97,300	+10.1	423,800	380,800	+11.3
SEAT	50,100	41,400	+21.0	189,300	158,700	+19.3
Porsche	22,600	22,100	+2.5	86,100	81,800	+5.3
Volkswagen Commercial Vehicles	46,400	39,800	+16.3	161,100	161,700	-0.4
MAN	11,800	8,200	+44.5	42,400	33,400	+27.0
Scania	7,500	7,000	+7.0	30,200	27,700	+8.9

VOLKSWAGEN

AKTIENGESELLSCHAFT

Volkswagen Group (total)	927,200	841,100	+10.2	3,606,900	3,336,000	+8.1
--------------------------	---------	---------	-------	-----------	-----------	------



Volkswagen AG

Global Group Communications | Director Global Media Relations

Contact Eric Felber

Phone +49-5361-9-875 75

E-mail eric.felber@volkswagen.de | www.volkswagen-media-services.com

