
Media information

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Volkswagen Group delivers more vehicles in September

- **Worldwide deliveries in September rise by 9.2 percent to 904,200 vehicles**
- **Market shares worldwide and in China significantly increased in shrinking overall markets**
- **As expected, marked rises in Europe (+31.0 percent) and Germany (+58.1 percent) following low deliveries in September 2018 as a result of WLTP**
- **In total, 8 million vehicles delivered from January to September (-1.5 percent)**

Wolfsburg, October 18, 2019 – In September, the Volkswagen Group delivered 904,200 vehicles to customers throughout the world, corresponding to a significant rise of 9.2 percent compared with September 2018. In a shrinking overall global market, the Group continued to significantly expand its market shares. As expected, this development was driven by Europe (+31.0 percent) and Germany (+58.1 percent). Here, deliveries had been at an unusually low level in September 2018 as a result of restricted vehicle availability following the changeover to the new WLTP type approval procedure. In the regions of North America and Asia-Pacific, the Volkswagen Group succeeded in slightly expanding its market shares in shrinking overall markets. In South America, the Group markedly boosted deliveries in contrast to the decreasing overall market and therefore significantly expanded its market share. Dr. Christian Dahlheim, Head of Volkswagen Group Sales: “In the current economic and geopolitical environment, which is tense, our strong brands are once again proving to be especially valuable. They offer our customers security for their purchasing decisions and therefore lay the foundation for the continual expansion of our global market share.”

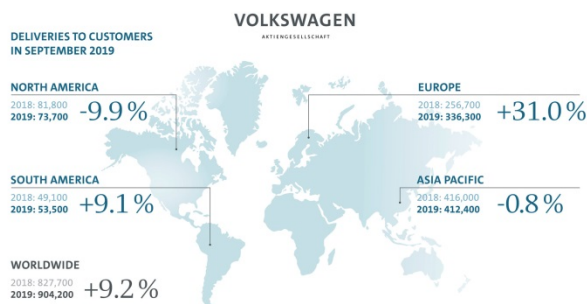
In detail, deliveries in the regions in September developed as follows:

in Europe, 336,300 vehicles were delivered, corresponding to a rise of 31.0 percent compared with September 2018, when deliveries were at a low level as a result of the WLTP changeover. The same effect can be observed in Western Europe, where deliveries rose by 36.6 percent to 272,600 vehicles. On this basis, the Volkswagen Group significantly expanded its market share both in

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Western Europe and in Europe as a whole compared with last year. In the domestic market of Germany, there was also a significant rise compared with last year. Here, 92,800 group vehicles were handed over to customers (+58.1 percent). In Central and Eastern Europe, deliveries rose to 63,700 vehicles (+11.5 percent). In Russia, the Group brands handed 20,400 vehicles over to customers, 3.7 percent fewer than in September 2018.



In **North America**, overall markets shrank. The Group brands were also affected by this trend, but they succeeded in slightly expanding their market share. Deliveries fell by 9.9 percent to 73,700 vehicles. In the USA, 48,900 vehicles were handed over to customers, a fall of 11.5 percent. In **Canada**, deliveries amounted to 10,500 vehicles, a drop of 2.6 percent. In **Mexico**, 14,300 customers of a Group brand took delivery of a vehicle (-9.3 percent).

In **South America**, the Group succeeded in boosting deliveries markedly in contrast to the shrinking overall market and therefore significantly expanded its market share. Deliveries rose by 9.1 percent compared with September 2018 to 53,500 vehicles. While deliveries in **Argentina** fell by 20.1 percent to 6,100 vehicles in an overall economic environment that was challenging, there was a rise of 14.8 percent to 41,000 vehicles in **Brazil**.

The **Asia-Pacific** region recorded a slight fall of 0.8 percent to 412,400 vehicles delivered. In **China**, the Group's largest single market, deliveries, at 384,100 vehicles, slightly exceeded the prior-year level (+0.2 percent). In a shrinking overall market, the Group therefore significantly boosted its market share.

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Deliveries to customers <u>by markets</u>	Sep. 2019	Sep. 2018	Change (%)	Jan.-Sep. 2019	Jan.-Sep. 2018	Change (%)
Europe	336,300	256,700	+31.0	3,445,000	3,412,400	+1.0
Western Europe	272,600	199,600	+36.6	2,853,900	2,819,000	+1.2
Germany	92,800	58,700	+58.1	1,034,400	1,007,300	+2.7
Central and Eastern Europe	63,700	57,100	+11.5	591,100	593,400	-0.4
Russia	20,400	21,100	-3.7	164,800	161,100	+2.3
North America	73,700	81,800	-9.9	702,900	713,300	-1.5
USA	48,900	55,300	-11.5	485,000	478,600	+1.3
South America	53,500	49,100	+9.1	447,000	436,400	+2.4
Brazil	41,000	35,700	+14.8	341,100	284,600	+19.9
Asia-Pacific	412,400	416,000	-0.8	3,167,500	3,296,600	-3.9
China (incl. HK)	384,100	383,500	+0.2	2,955,200	3,039,800	-2.8
Worldwide	904,200	827,700	+9.2	8,005,300	8,130,600	-1.5

Deliveries to customers <u>by brands</u>	Sep. 2019	Sep. 2018	Change (%)	Jan.-Sep. 2019	Jan.-Sep. 2018	Change (%)
Volkswagen Passenger Cars	533,600	485,000	+10.0	4,514,600	4,622,800	-2.3
Audi	145,400	139,200	+4.5	1,357,100	1,407,700	-3.6
ŠKODA	102,000	94,800	+7.5	913,700	939,100	-2.7
SEAT	43,300	31,600	+36.9	454,900	415,600	+9.5
Porsche	24,300	20,200	+20.4	202,300	196,600	+2.9
Volkswagen Commercial Vehicles	33,200	35,400	-6.1	369,800	371,800	-0.5
MAN	11,600	11,800	-1.9	104,400	97,700	+6.8
Scania	9,000	8,400	+6.0	74,700	68,600	+8.9
Volkswagen Group (total)	904,200	827,700	+9.2	8,005,300	8,130,600	-1.5

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About the Volkswagen Group:

The Volkswagen Group, with its headquarters in Wolfsburg, is one of the world's leading automobile manufacturers and the largest carmaker in Europe. The Group comprises twelve brands from seven European countries: Volkswagen Passenger Cars, Audi, SEAT, ŠKODA, Bentley, Bugatti, Lamborghini, Porsche, Ducati, Volkswagen Commercial Vehicles, Scania and MAN. The passenger car portfolio ranges from small cars all the way to luxury-class vehicles. Ducati offers motorcycles. In the light and heavy commercial vehicles sector, the products include ranges from pick-ups, buses and heavy trucks. Every weekday, 664,496 employees around the globe produce on average 44,567 vehicles, are involved in vehicle-related services or work in other areas of business. The Volkswagen Group sells its vehicles in 153 countries.

In 2018, the total number of vehicles supplied to customers by the Group globally was 10.83 million (2017: 10.741 million). The passenger car global market share was 12.3 per cent. In Western Europe 22.0 per cent of all new passenger cars come from the Volkswagen Group. Group sales revenue in 2018 totalled €235.8 billion (2017: €231 billion). Earnings after tax in 2017 amounted to €17.1 billion (2017: €11.6 billion).