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Media information

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Volkswagen Group doubles deliveries of pure e-vehicles in third quarter

- Despite semiconductor shortages, new record of 122,100 BEVs in Q3 (+109 percent on previous year)
- Market ramp-up in China accelerated significantly: 28,900 BEVs delivered in Q3 (H1 18,300)
- Global BEV share of total deliveries rises to more than 6 percent in Q3
- Worldwide deliveries of battery electric vehicles (BEVs) up 138 percent to 293,100 vehicles after nine months
- Christian Dahlheim, Head of Group Sales: "Our global electric offensive continues to run at full speed: we are clearly the number 1 for all-electric vehicles in Europe, and the number 2 in the USA. In China, we really took off in the third quarter, with deliveries of BEVs almost 60 percent higher than in the entire first half of the year. The strong demand for our global target for the year of one million electrified vehicles (BEVs+PHEVs) is definitely there."

Wolfsburg, October 15, 2021 – The Volkswagen Group successfully continued its global electric offensive in the third quarter of 2021. Despite a shortage of semiconductors, 122,100 BEVs were delivered to customers from July to September, an increase of 109 percent compared with the prior-year quarter. Particularly the market ramp-up in China accelerated significantly in Q3, where 28,900 BEVs were delivered, compared with 18,300 in the first half of the year. The BEV share of total deliveries rose to more than 6 percent in Q3. A total of 293,100 BEVs were delivered worldwide by the end of September, more than twice as many as in the prior-year period (+138 percent). There also continued to be strong demand for vehicles with a plug-in hybrid drive (PHEVs). A total of 246.000 PHEVs were delivered in the first nine months, more than twice as many as in the prior-year period (+133 percent).

In terms of BEV deliveries by region, Europe was still clearly in the lead, with 209,800 vehicles (share of 72 percent). The Group was the market leader here, accounting for a BEV market share of around 26 percent. In the USA, the Group delivered 27,300 BEVs, which corresponded to 9 percent of its global BEV deliveries. This gave the Group a market share of around 8 percent in the all-electric vehicle segment, putting it in the number two position. In China, 47,200 BEVs were delivered by the end of September; this represents 16 percent of the Group's global BEV deliveries. In the third quarter, the accelerated market ramp-up meant that China accounted for a share of 24 percent. Christian Dahlheim: "As planned, we significantly accelerated the BEV market ramp-up in China in the third quarter, and we are on track to meeting our target for the year of delivering 80,000 to 100,000 vehicles of the ID. model family."

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By the end of September, the core brand Volkswagen delivered 167,800 BEVs to customers (share of 57 percent). This was followed by Audi with 52,800 vehicles (share of 18 percent), ŠKODA with 32,100 vehicles (share of 11 percent), Porsche with 28,600 vehicles (share of 10 percent) and SEAT with 8,800 vehicles (share of 3 percent).

The top 5 **BEV models** in the nine-month period were as follows:

- Volkswagen ID.4 72,700 units
- Volkswagen ID.3 52,700 units
- Audi e-tron (incl. Sportback) 36,100 units
- Porsche Taycan (incl. Cross Turismo) 28,600 units
- ŠKODA Enyaq iV 28,200 units

Deliveries of battery electric vehicles (BEV)

Volkswagen Group



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Volkswagen Group – deliveries of battery electric vehicles (BEVs) to customers

Deliveries to customers	Jul. – Sep.	Jul. – Sep.	Delta	Jan. – Sep.	Jan. – Sep.	Delta
by <u>market</u>	2021	2020	(%)	2021	2020	(%)
Europe	81,700	45,300	+80.5	209,800	95,200	+120.3
USA	8,800	4,400	+102.1	27,300	8,800	+212.1
China	28,900	7,000	+315.2	47,200	15,700	+201.3
Rest of world	2,700	2,000	+35.3	8,800	3,400	+159.0
Worldwide	122,100	58,600	+108.5	293,100	123,000	+138.2

Deliveries to customers by brand	Jul. – Sep. 2021	Jul. – Sep. 2020	Delta (%)	Jan. – Sep. 2021	Jan. – Sep. 2020	Delta (%)
Volkswagen Passenger Cars	75,000	29,500	+154.4	167,800	62,300	+169.2
Audi	20,000	15,500	+29.1	52,800	34,900	+51.4
ŠKODA	14,400	4,600	+214.8	32,100	9,500	+236.8
SEAT	2,700	2,100	+29.6	8,800	4,200	+109.6
Porsche	8,800	6,500	+36.4	28,600	10,900	+161.7
Volkswagen Commercial Vehicles	1,100	400	+197.1	2,300	900	+150.1
MAN	100	100	+1.5	600	200	+157.5
Scania	-	-	-	-	-	-
Navistar	-	-	-	-	-	-
Others*	-	-	-	-	-	-
Volkswagen Group	122,100	58,600	+108.5	293,100	123,000	+138.2

*Others include Bentley, Lamborghini and Bugatti

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About the Volkswagen Group:

The Volkswagen Group, with its headquarters in Wolfsburg, is one of the world's leading automobile manufacturers and the largest carmaker in Europe. Ten brands from seven European countries belong to the Group: Volkswagen Passenger Cars, Audi, SEAT, Cupra ŠKODA, Bentley, Bugatti, Lamborghini, Porsche, Ducati and Volkswagen Commercial Vehicles. The passenger car portfolio ranges from small cars all the way to luxuryclass vehicles. Ducati offers motorcycles. In the light and heavy commercial vehicles sector, the products range from pick-ups to buses and heavy trucks. Every weekday, 671.205 employees around the globe produce on average 44,567 vehicles, are involved in vehicle-related services or work in other areas of business. The Volkswagen Group sells its vehicles in 153 countries.

In 2019, the total number of vehicles delivered to customers by the Group globally was 10.97 million (2018: 10.83 million). The passenger car global market share was 12.9 percent. Group sales revenue in 2019 totaled EUR 252.6 billion (2018: EUR 236 billion). Earnings after tax in the fiscal year now ended amounted to EUR 14.0 billion (2018: EUR 12.2 billion).