

Presse | News | Prensa | Tisk | Imprensa | Prasa | Stampa | Pers | 新闻 | Пpеcca

Volkswagen Group starts second half-year with rise in deliveries

- **Deliveries in July rise by 4.3 percent to 820,900 vehicles**
- **5,98 million vehicles handed over to customers since beginning of year (+ 1.3 percent)**
- **Fred Kappler, Head of Group Sales: “The Volkswagen Group and its brands made a solid start to the second half-year. We want to preserve and strengthen our customers’ trust in our products.”**

Wolfsburg, August 11, 2017 – The Volkswagen Group has handed over more than 5,98 million vehicles to customers (+1.3 percent) since the beginning of the year. 820,900 units were delivered in July, an increase of 4.3 percent. “The Volkswagen Group and its brands made a solid start to the second half-year. Tailwind for the positive development came above all from the South America and Asia-Pacific regions”, Fred Kappler, Head of Group Sales at Volkswagen Aktiengesellschaft, commented. “We want to preserve and strengthen our customers’ trust in our products”, Kappler continued.

2,6 million (+3.2 percent) new vehicles were delivered in Europe from January to July, of which 328,900 (+1.6 percent) were handed over in July. Deliveries in Western Europe in July stabilized at 271,600 vehicles (+ 0.5 percent), even though the home market of Germany recorded a decline compared with the previous year, with 97,500 units (-5.9 percent) handed over to customers there. In Central and Eastern Europe, deliveries rose by 7.0 percent in July to 57,300 units. The growth drivers in this region were Russia (+17.4 percent) and Poland.

82,700 new vehicles (+1.5 percent) were handed over to customers in the North America region in July. While deliveries in the USA declined by 2.4 percent, there was a significant increase in Canada. 44,000 vehicles were delivered in the South America region in July, a rise of 18.3 percent. This positive trend primarily came from Brazil (+7.3 percent) and Argentina.

332,800 (+ 6.9 percent) vehicles were delivered to customers in the Asia-Pacific region in July, of which 309,100 (+8.1 percent) were handed over to customers in China. The weak first quarter continued to impact cumulative deliveries for the period January to July. 2,14 million vehicles (-0.6 percent) were handed over to Chinese customers in the first seven months.

VOLKSWAGEN

AKTIENGESELLSCHAFT

Page 2

Overview of deliveries by the Volkswagen Group:

Deliveries to customers <u>by markets</u>	July 2017	July 2016	Change (%)	Jan- July 2017	Jan- July 2016	Change (%)
Europe	328,900	323,800	+1.6	2,600,900	2,519,200	+3.2
Western Europe	271,600	270,200	+0.5	2,177,500	2,141,600	+1.7
Germany	97,500	103,600	-5.9	776,000	788,700	-1.6
Central and Eastern Europe	57,300	53,600	+7.0	423,400	377,700	+12.1
Russia	15,800	13,500	+17.4	101,600	91,800	+10.7
North America	82,700	81,500	+1.5	544,100	525,700	+3.5
USA	50,000	51,300	-2.4	343,500	325,100	+5.7
South America	44,000	37,200	+18.3	292,400	260,200	+12.4
Brazil	25,500	23,800	+7.3	167,800	165,600	+1.4
Asia-Pacific	332,800	311,200	+6.9	2,318,900	2,353,100	-1.5
China	309,100	285,900	+8.1	2,135,100	2,148,000	-0.6
Worldwide	820,900	786,700	+4.3	5,976,600	5,902,600	+1.3

Deliveries to customers <u>by brands</u>	July 2017	July 2016	Change (%)	Jan- July 2017	Jan- July 2016	Change (%)
Volkswagen Passenger Cars	467,000	449,100	+4.0	3,402,000	3,374,000	+0.8
Audi	154,600	149,400	+3.5	1,063,500	1,102,700	-3.6
ŠKODA	87,000	83,700	+4.0	672,000	653,000	+2.9
SEAT	38,900	34,900	+11.3	285,400	251,800	+13.4
Porsche	19,500	19,300	+1.0	146,000	137,300	+6.4
Volkswagen Commercial Vehicles	36,900	34,400	+7.1	286,800	272,300	+5.3
MAN	9,200	8,700	+5.8	61,900	58,000	+6.7
Scania	6,800	6,100	+11.8	50,400	46,400	+8.7
Volkswagen Group (total)	820,900	786,700	+4.3	5,976,600	5,902,600	+1.3

Note: this text and photos are available for downloading from www.volkswagen-media-services.com.

Page 3

Volkswagen Group Communications

Press Spokesperson Procurement, Production and Sales

Leslie Bothge

Phone: +49-5361-9-21549

E-mail: leslie.bothge@volkswagen.de

www.volkswagenag.com

www.volkswagen-media-services.com

