

Disclaimer



The following presentations as well as remarks/comments and explanations in this context contain forward-looking statements on the business development of the Volkswagen Group. These statements are based on assumptions relating to the development of the economic, political and legal environment in individual countries, economic regions and markets, and in particular for the automotive industry, which we have made on the basis of the information available to us and which we consider to be realistic at the time of going to press. The estimates given entail a degree of risk, and actual developments may differ from those forecast.

At the time of preparing these presentations, it is not yet possible to conclusively assess the specific effects of the latest developments in the Russia-Ukraine conflict on the Volkswagen Group's business, nor is it possible to predict with sufficient certainty to what extent further escalation of the Russia-Ukraine conflict will impact on the global economy and growth in the industry in fiscal year 2022.

Any changes in significant parameters relating to our key sales markets, or any significant shifts in exchange rates or commodities relevant to the Volkswagen Group or the supply with parts, or deviations in the actual effects of the Covid-19 pandemic from the scenario presented will have a corresponding effect on the development of our business. In addition, there may be departures from our expected business development if the assessments of the factors influencing sustainable value enhancement and of risks and opportunities presented develop in a way other than we are currently expecting, or if additional risks and opportunities or other factors emerge that affect the development of our business.

We do not update forward-looking statements retrospectively. Such statements are valid on the date of publication and can be superseded.

This information does not constitute an offer to exchange or sell or an offer to exchange or buy any securities.

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Our ambition: Responsibility for climate change & society



min. **30**%

BEV Share

min **70**%

BEV Share

100%

BEV Share

2025

2030

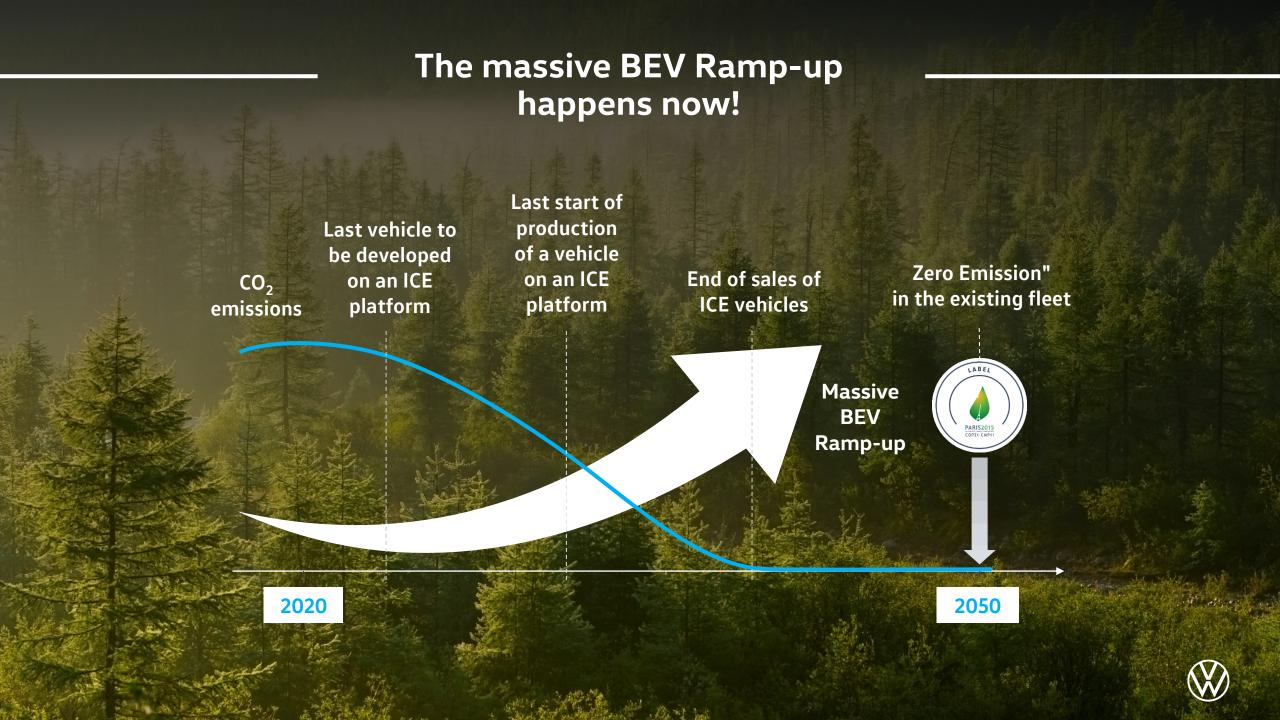
2035



min **50%**BEV Share

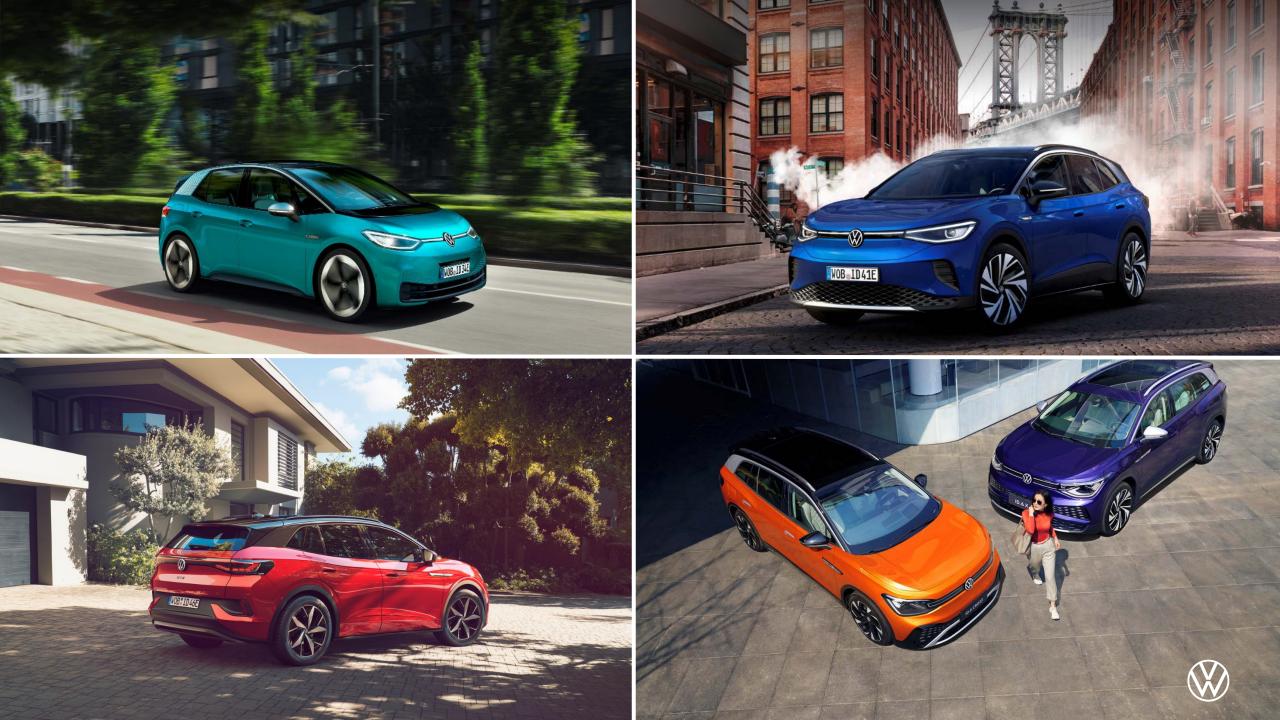
2030





The ID. Family













Expansion of our GTX models

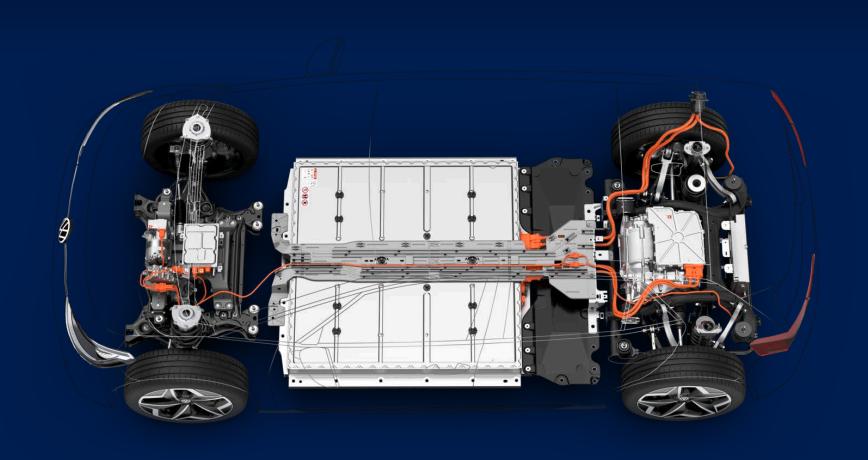




The MEB: Scalable BEV platform

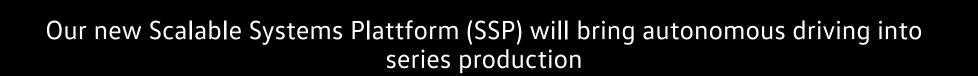


The MEB: The centerpiece of our ID. Family and electrification in the group





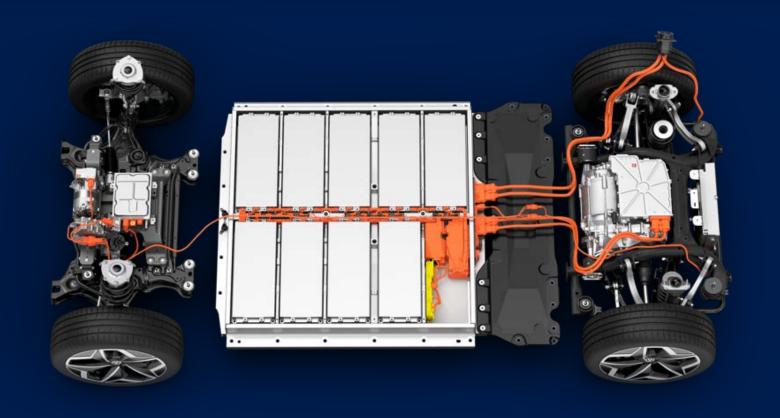
To come: the project Trinity







To come: Enhancements in the MEB platform



Range

up to 700 km

Charging power

> 200 kW

Acceleration

about 5.5 sec. (w/ AWD)



Our MEB platform electric vehicle portfolio

ID.3



ID.6 X/CROZZ



ID.BUZZ





2025



2020



ID.4



ID.5



AERO B D



To maximize the climate impact of our BEV technology we are open to share with other car manufactures





The transformation: software and digitalization



ID. Software 3.0 – extract of highlights



Battery optimization and faster charging



Update for the Augmented-Reality-Head-up-Display



Improvements in voice recognition and performance



Trained Parking (Park Assist Plus)



Improvements in navigation – integration of smarm data



Ramp-up of Over-the-Air Updates

Continually integration Regular 3-4x p.a.









2023 ff. 2022 **Continually integration** Update Update Update Update Update **Global Rollout** starting **2022** with US, CN

Increasing Ramp-up of ID. Volume

WAVE 3 Canary Release not all customers at once but rollout in waves

WAVE 1

WAVE 2



Becoming a mobility partner for our customers is software enabled



Software enabled interaction

Connected Eco-System: Customer – Car – Volkswagen

-> more speed, direct feedback, ease of interaction

Software enabled continuous improvement

Regular Over-the-Air Updates (incl. firmware)

-> more performance, more features, better usability



Becoming the mobility partner for our customers



Transforming our business model enabled by OTA and data-based matchmaking





<u>Lifetime monetization</u> of vehicle and (new)

services

Pickung up the pace for Business Model 2.0 -Volkswagen car subscription



Subscribe to the bestselling ID.3 and ID.4



Flexible terms starting from three or six months



800 free kilometres each month



ID.3 and ID.4 all-inclusive – the only thing you need to do is charge the car



Flexible approach between sharing and leasing



Starting from €499.00 per month











Continuing our Way to Zero



